



Channel Partner Program

Provide Your Customers with Services Beyond Communications

Thrive services organizations of all sizes and can be the total support solution or an extension of an existing internal IT team.

Managed Security Solutions

- Managed next-gen firewalls
- Security Information and Event Management (SIEM)
- Cloud Security Programs
- Advanced Email Security
- Server & end point security
- Early detection and response (EDR)

Dedicated Cloud Based Services

- Fully managed cloud servers
- Cloud based Desktop as a Service
- Cloud services

Server, Network Monitoring & Support

- Remote and emergency onsite support
- Proactive monitoring, alerting, and remediation

User Device Support

- 24x7 Support
- Managed anti-virus and anti-malware
- Managed Microsoft and third party patching

Solutions for IT Departments

- Service management platform
- Infrastructure Monitoring as a Service
- On-demand engineering
- IT optimization and automation platform

Equipment Based Managed Services

- Thrive funded equipment delivered as turn-key services
- Servers and storage
- Wired and wireless networking
- Desktops, laptops, thin clients
- Firewalls

Professional Services & Consulting

- In depth technology assessments
- IT roadmap development and strategy
- Prescheduled onsite and remote engineering

Managed Business Continuity & DR

- Physical and virtual server replication
- Remote server spin up and access
- Datacenters located in the Northeast and West
- Dedicated recovery site seats

Partner Services

New Revenue Opportunities

Competitive compensation programs. Dedicated partners are paid residual monthly commissions.

Dedicated Channel Manager

You've already got a lot going on. Thrive will provide the expertise to develop the right solutions for your customers and minimize effort.

Partner Education

New to IT Managed Services? Your team will provide you with training to ensure your success.

Pre Sales Engineering

Every opportunity has it's unique requirements. Thrive's solution architects will ensure that all needs are met and that projects are properly planned.